

## Perrot-Minot

### Morey-St.-Denis

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*Domaine Perrot-Minot has come a long way since 1973, when Henri Perrot-Minot's wife inherited it. Henri Perrot-Minot focused his activity on selling his wine in bulk as a *négociant* and broker. When his son, Christophe, left his job as a "courtier" (brokers who serve as middlemen between growers and *négociants*) to join him at the domaine, everything changed.*

Prior to 1993, 30%-40% of the domaine's wines were sold to *négociants*. After his arrival in 1990, Christophe Perrot-Minot began shifting the winery's focus. Everything, except 15 casks of Passetoutgrains, is now estate-bottled.

#### **Passionate & Serious**

Like many of his colleagues who originally attracted attention to their wines by using extractive techniques in search of color and power, Christophe says he is using less manipulation and less new oak today, relying instead on vineyard practices like green harvesting to get riper grapes earlier and to preserve terroir character. Christophe is clearly passionate & serious about his wines, and, if early results are any indication, is making a more than respectable shift of things. A tasting room wallpapered with gold medal certificates suggests that something is going right. As Christophe

crystallizes his approach: "With all the competition, you must show the difference either with price or with quality: we go for quality."

#### **The Domaine**

Domaine Henri Perrot-Minot is on the famous "route des Grands Crus" in the very heart of Côte de Nuits. In February 2000, Christophe purchased Domaine Pernin-Rossin. With vineyards in the most reputable villages of the Côte de Nuits: Chambertin, Charmes-Chambertin, Mazoyères-Chambertin, Chambolle Musigny 1er Cru and Villages,

Morey St. Denis, Vosne Romanée "Les Beaux-Monts," and Nuits St. Georges "La Richemone," Christophe has a total of 14 hectares (35 acres) of vines and can offer an impressive range of wines.

#### **Future Superstar**

Like many other rejuvenated family estates in the Côte de Nuits, Christophe is making fine wine and shows every sign of turning a good Domaine into a truly great one. Robert Parker writes: "Christophe Perrot-Minot (Henri's son) is a name that may become as famous as Lignier, Dugat, Lafon, Roumier, and the like... What this young man has achieved in such a short time is truly remarkable."

